



# 2025 Popular AV Packages & Prices

Effective 1/1/25



## CHASE CENTER

ON THE RIVERFRONT

Light Action  
Suite D  
815 Justison Street  
Wilmington DE, 19801

Phone: 302.472.0118  
E-mail: [Orders@LightAction.com](mailto:Orders@LightAction.com)

# Packages & Prices

These packages will support the average presentation needs of many groups. See Popular Upgrades and Options section for upgrades and additional gear. Services not fitting the packages are easily quoted separately.

## LCD Projector Support Package

Package includes:

- A Tripod screen
- 32" cart
- Power
- HDMI cables

Price: \$100.00/day + Service Charge

*Note:* this package is intended for one client provided projector, in one room for one day

## Meeting Room Sound Package

Package includes:

- Podium w/ microphone
- Background music or mp3 connect available
- Speaker system

Price: \$200.00/day + Service Charge

## Basic Breakout Room Set

Package includes:

- Podium w/microphone
- Speaker system
- 6 Channel audio mixer
- Basic LCD projector
- 32" Cart
- Tripod screen
- Power and HDMI cables

Price: \$500.00/day + Service Charge

*See Popular Upgrades and Options section for upgrades*

## Dravo Meeting Package

Package includes:

- Podium w/microphone
- Speaker System
- 24 Channel audio mixer w/ PC Support
- DLP/LCD projector (8000 Lumens )
- Screen, ,Power and VGA /HDMI cables

Price: \$750.00/day + Service Charge

## Ballroom Meeting Basic Package

Package includes:

- Podium w/microphone
- Speaker System
- 6 Channel audio mixer w/ PC Sound
- Laser projector
- Projection screen w/ dress kit
- Power and HDMI cables

With 7x12 Screen & 8500 Lumens Projector Price: \$1750.00/day + Service Charge

With 9x16 Screen & 8500 Lumens Projector Price: \$2000.00/day + Service Charge

## Full Service General Session (available single or dual screens)

Package includes:

- Podium w/microphone
- Wireless lapel microphone
- 16 channel digital audio mixer w/ EQ-FX & PC Support
- House Speaker System
- Laser projector with projection screen w/ dress kit
- PowerPoint PC switcher for multiple PCs with freeze frame, inputs from stage and/or tech table.
- Professional PowerPoint remote
- Stage Drape with 4 up-lights and podium lights where applicable
- Power and HDMI Cables

With 7x12 Screen & 8500 Lumens Projector Price: \$2500.00/day + Service Charge

With (2) 7x12 & 8500 Lumen Laser Projectors Price: \$3250.00/day + Service Charge

With 9x16 Screen & 8500 Lumen Laser Projector Price: \$3000.00/day + Service Charge

With (2) 9x16 & 8500 Lumen Laser Projectors Price: \$4250.00/day + Service Charge

***At least 2 technician's required (10 hr minimum)***

## Wedding Lighting

Custom GOBO projection. Project your name or theme graphic on a wall, curtain or floor. \*Locations of lighting limited to available placements. Price includes Gobo and fixture, Pipe and base included where needed.

Black & White..... \$350.00      Full Color..... \$750.00 + Service Charge

Up-light packages: any color LED light

Up-light package #1 16 Lights \$625.00 + Service Charge

Up-light package #2 8 Lights \$350.00 + Service Charge

\*\*All DJ's and wedding entertainment receives a professional power drop wherever available in the Chase Center. If entertainment or DJ's need power in more than one location, a power drop is required at each location. If outside catering or vendor requires power for heat lamps, effects, photographs, cash bar etc. one vendor power drop is required at each location. \* Vendor power is \$100 per drop (location specified in BEO) \*Entertainment power is \$175/drop (location specified in BEO) All are billable as needed through the Master Account.

## Popular Upgrades and Options

( daily price. service charge applies)

10-13K Lumen HD laser projector	\$1000.00
32K Lumen projector	\$3950.00
LED wall priced by size and pixel density.	CALL
Wireless Microphones either Handheld or Lapel	\$150.00
Conference Microphone for panels and discussions	\$45.00
Windows PC laptop Computer with Office	\$150.00
Wireless mouse/remote for PowerPoint (35 feet range)	\$25.00
D'san professional PowerPoint remote (best in ballrooms)	\$120.00
Pipe and Drape 16 Ft High Black*	\$13.00/ft
Pipe and Drape 8 Ft High Black *	\$ 9.50/ft

Internet LAN Connection	\$95.00
Network ethernet switch for multiple PC's	\$45.00
Power For vendor, exhibitor, table or charging Area	\$100.00 Each
Entertainment Power, DJ, Small Band	\$175.00 Each
Professional Camera w /tripod	\$950.00
75" 4K Monitor	\$550.00
86" 4K Monitor	\$800.00
D'San Speaker timer kit	\$125.00
Laser Pointer	\$35.00
Flipchart	\$42.50

## Full Service Production Available

See our website for photos and examples. Feel Free to stop in or call for a free consultation on your next project. Projects are quoted by time and materials. We have the expertise, equipment and resources to provide:

- Multi-screen and JUMBO LED walls for Virtual sets and IMAG.
- Content Creation: HD & 4K Video, PowerPoint, and activation content.
- Custom staging of nearly any dimension.
- Sound for nearly any venue from a Ballroom to a Stadium.
- Backline Instruments for any band or Artist
- CAD's and Pre-rendering of your set or stage.
- Labor management both Union and Non-Union.
- Presentation management, Speaker Coordination and IT support
- High Reach Lifts, Trucking and Logistics
- Generator and Power Distribution Services

## Technicians, Crew, Banners and Set up

All rentals are all subject to an 23% service charge. Technicians are available to support your event. We recommend them for all GS packages. Basic AV Techs are \$75.00 per hour with a 5 hour minimum. Specialty technicians and camera operators are \$100.00/hr+. Minimums apply, Overtime may apply after 8 hours. Banner rigging requiring lifts is \$300.00 for up to 6 banners plus materials if not supplied. Beyond 6 banners rates are hourly at \$75.00 with 5 hour minimum.

## Inventory

Don't see what you need? We probably have it...just call us at 302.472.0118 x164

Light Action uses professional products from these fine manufacturers: Barco, Sony, Panasonic, LG, Marshall Electronics, Shure Audio, JBL Professional, Midas Audio, Telex, HP, QSC Audio, Crown Audio, Grand MA Lighting, Source Four, ETC, Applied Electronics, Staging Dimensions, Martin Entertainment Lighting, ClearCom, Vivitek and many others...

## Non-Profit?

Light Action is pleased to offer a non-profit discount to true 501(C)3 organizations. A discount of 15% off of equipment rentals is available to any group that can provide a 501 (C)3 form and can provide payment by or on the event day. The AV Packages qualify for a 10% discount up to \$1500 in rentals and 20% on totals beyond that. The discounts do not apply to service or labor charges.

## Terms and Conditions:

Light Action is the exclusive supplier of AV Services at The Chase Center, no outside entities may provide any services Light Action is capable of providing without written consent from the Chase Center on the Light Action. Payments are processed through Sodexo directly via the master account billing.

Light Action agrees to provide the audio visual services or rental, and any related arrangements for the function at the prices set forth in the Event Order which the Client is encouraged to review carefully. Client agrees to pay said prices and other charges as provided according to the terms as established above. Client agrees that they will provide all items listed under Client Responsibilities

Changes are inevitable. In the event of additions to the order, all changes will be agreed upon in writing. Client agrees to pay all charges and fees necessary for Light Action to execute the change. Deletions prior to 48 hours will receive a full credit. Deletions made at the event may be billable if Light Action has already incurred expenses with execution. Basic items will normally receive a full credit. Client agrees to pay all costs incurred as a result of last minute changes.

The Client is responsible for the safety and security of the equipment throughout the rental period. Client agrees to provide security as may be specified during the rental period. The Client agrees to be responsible for any damage done to the equipment during the time the Client, their guests, employees, independent contractors/representatives or other agents are under the Client's control.

It is agreed between Client that Light Action will not be held liable for damage to, or loss of property, belonging to Client or Client's guests which is exhibited, displayed or left in Light Action's premises if such loss is the result of, or caused by, theft, fire, water, vandalism acts of God (earth movement, flood, lightning etc); terrorism; war and/or military action or any other circumstance beyond our control. Light Action cannot be held responsible for interruption or failure to perform, caused by or resulting from utility service failure including electric, telephone and internet outages; fire, water, theft, vandalism acts of God (earth movement, flood, lightning etc); terrorism; war and/or military action or any other circumstance beyond our control.

All audio visual equipment and services are not confirmed until a signed copy of an AV Event has been received. All equipment and services held will then be released. Notice of Cancellation must be in writing to Light Action. If this cancellation occurs less than 48 hours, cancellation charges may apply if Light Action has incurred any charges on your behalf.